

Booking Bonus Time

Bonus Time Definition: Surplus rental inventory, available to owners, at steeply discounted rates.

You will be walked through the process of booking Bonus Time at all three properties. Keep in mind the following:

- Bonus Time can be booked into ___**Rental**___ inventory, or into ___**MainGen**___ inventory.
- Bonus time can only be booked where you have a ___**Contract**___.
- Bonus Time is only for ___**Owners**___, ___**Parents**___, and their ___**Children**___ (21+).
- Only allowed to have one BT Reservation per night per property.

Grand Timber

Weekdays

- Inside 30 days, all ___**Weekdays**___ (___**Sunday**___ through ___**Thursday**___) *can* be available at Bonus Time.

Weekends

- Weekend nights (___**Friday**___ and ___**Saturday**___) at GTL *can* drop to Bonus Time exactly ___**14 days**___ prior.

Grand Lodge on Peak 7 and Grand Colorado on Peak 8

- All days of the week can drop to Bonus Time ___**14**___ days prior.
- If a Premier owner books 2+ weeknights, in the **same unit**, they receive a 20% discount off standard BT rates. **No weekend nights applicable.** (i.e. you get 20% off for a Wed/Thurs stay. If booking Wed/Thurs/Fri stay, only Wed & Thur would receive the 20% discount)

General Tips and Strategies:

- May book online at 7am MT on the initial booking day (*Initial 30 day or 14 day mark*)
- Persistence is key - BT availability changes all the time
- Inside 48 hours of arrival, we see the most frequent change in inventory
- The online calendar refreshes itself in real time
- BT is non-refundable inside 48 hours of check-in (you're empowered)
- X units or ___**Developer Owned**___ units will NEVER drop to BT.

General Bonus Time Build Rules:

- **Res-Type / Sub-Type** = Rental / Owner
 - **Promotion:** Bonus Time (use “BT 20% off Premier” if applicable)
- **Create Folio, if applicable**
- **Create Rate Builder** – Room Charge, Clean Fee & Resort Fee (see description below)
 - **Clean Taxable** – All BT Reservations will **ALWAYS** have a **clean fee**
 - **Room** - Not allowed to input a negative number**
 - **Resort Fee 10%** -- Always include
 - **For all 3 always select “Room Charge” and “Printable Item”**
- **Add Notes**

Bonus Time Calculator

Room Type	Reservation Type	Reservation Subtype	In Date	Out Date	Adults	Children
☒ Suite Breck 1	Rental	Owner	12/12/2022	12/14/2022	0	0

Transaction Code: **Resort Fee GC8 10%** Amount: **12.80**

Date Charge Begins: 12/12/2022 **15** Date of Last Charge: 12/12/2022 **15**

☒ Room Charge
☐ Summary Item
☒ Printable Item

Save Cancel

Highlighted Items are what you will plug into the rate builder

Room Type	Reservation Type	Reservation Subtype	In Date	Out Date	Adults	Children
☒ Suite Breck 1	Rental	Owner	12/12/2022	12/14/2022	0	0

Transaction Code: **Resort Fee GC8 10%** Amount: **12.80**

Date Charge Begins: 12/12/2022 **15** Date of Last Charge: 12/12/2022 **15**

☒ Room Charge
☐ Summary Item
☒ Printable Item

Save Cancel

****Red Circle:** never allowed to input a negative number. Therefore:
 CLEAN FEE = PRICE PER NIGHT (**Blue circle**) – this means “Clean” in Rate builder is what you entered from “Price per night”

No negative “Room Charge” added to rate builder!

TSW RATE BUILDER - STEP-BY-STEP - INSTRUCTIONS:

When adding items to your rate builder for the Clean and Resort Fee make sure to set your date of last charge to the check-in date so it only occurs once, the Room Rate is per night so you can leave it be once it is entered in.

Room Type	Reservation Type	Reservation Subtype	In Date	Out Date	Adults	Children
☒ Suite Breck 1	Rental	Owner	12/12/2022	12/14/2022	0	0

Transaction Code: **Resort Fee GC8 10%** Amount: 15.90

Date Charge Begins: 12/12/2022 **15** Date of Last Charge: **12/12/2022** **15**

☒ Room Charge
☐ Summary Item
☒ Printable Item

Save Cancel

In the example above with the red and blue circles your rate builder would look like this:

When the clean fee exceeds the nightly Bonus Time Rate, we simply default to the Bonus Time Rate as the clean fee. Because of this, there will be no Room Rate for this Bonus Time Reservation.

Transaction Code	Amount	Begin Date	Days	Applied
Resort Fee GC8 10%	15.90	12/12/2022	1	☐
Clean Taxable GC8	159.00	12/12/2022	1	☐

Apply Rates **Visit Costs** Packages Insert Edit Delete

You can check that your rates are correct by clicking “Visit Costs”, TSW automatically includes taxes:

Visit Costs

Room Charges: 174.90

Room Taxes: 24.97

Incidental Charges: 0.00

Incidental Taxes: 0.00

Total: 199.87

Close

When charging Bonus Time it is important to add the “Advance Deposit”. Double Click the folio after adding the credit card to get here.

Advance Deposit

Amount of Deposit

☒ Percentage 100.00

☐ Nights 1

☐ Other Amount 0.00

Pre-tax Rate: 174.90

☒ Include Taxes: 24.97

☐ Include Folio Balance: 0.00

Total: 199.87

Transaction Code: Credit Card Transaction

Description: Credit Card Transaction

Amount: 199.87

Reference:

Transaction Date: 12/15/2021

G/L: 117300

User: mitchells

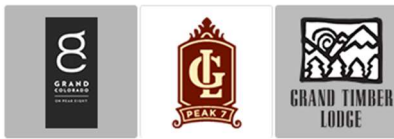
Credit Card Save Cancel

Let's look at an example of a Bonus Time reservation where there is a room rate.

Reservation Inventory								
Res Type	Subtype	Room	Room Type	Type	In Date	Out Date	Status	S
Rental	Owner	2108D	Master North	Reserved	12/20/2021	12/22/2021	Pending	

This Bonus Time Reservation is for a Grand Lodge on Peak 7 Master for 2 weekday nights. The Bonus Time Price Per Night is \$149. By referencing our Bonus Time Rate Sheet, we can find that the clean fee for in a Suite at Grand Lodge on Peak 7 is \$159. We can enter these amounts into the Bonus Time Calculator for 2 nights.

Our Calculator will look like this:



Tax Rate
14.2750 %

Price Per Night
\$ 149

Nights
2

Clean Fee
\$ 159

Room Charge
\$ 69.50

Total Clean Fee
\$ 159.00

Resort Fee (10 %)
\$ 29.80

Total Taxes
\$ 46.79

Total Rate
\$ 374.59

The **highlighted** numbers are what we took from the Bonus Time Cheat Sheet.

The **red** circles are what we enter in the TSW rate builder.

The **blue** circle is our total cost after taxes and what we will charge/show in “Visit Costs”.

Reservation Rates Notes User Fields Travel Agents Events Personnel

☐ Lock Rate Builder

Transaction Code	Amount	Begin Date	Days	Applied	
Room GL7	69.50	12/20/2021	2	☐	
Clean Taxable GL7	159.00	12/20/2021	1	☐	
Resort Fee GL7 10%	29.80	12/20/2021	1	☐	

*Note that the “days” on the “Room” is 2 because the room is the price per night.

Here is our Visit Cost:

Visit Costs

Room Charges:	327.80
Room Taxes:	46.79
Incidental Charges:	0.00
Incidental Taxes:	0.00
Total:	374.59

Close

Total with taxes

Day Use for GTL/GL7/GC8

Day Use is an owner's ability to reserve a parking spot for the day to enjoy the resort amenities or ski in and out. The parameters for booking Day Use are below.

- May check availability ___7___ days in advance. They can go online at ___7___ a.m. MT or call us at ___9___ a.m. MT to check availability. The availability renews every morning.
- Available to deeded ___Owners___, their ___Parents___, and their ___Children___. (Must be 21+ year of age to check-in. GTL is 18+)
- ___Weekends___ and ___Peak Season___ times are harder to get than weekdays and off season times.
- Owners can book ___1___ day use parking spot per day (per property).
- Parking is from ___8___ a.m. to ___10___ p.m. MT
- Can be booked through the owner portal by us or the owner. (Call resort concierge to book if owner portal is down)
- Day Use - is limited to a maximum of 8 people per ownership per given day, including the owners in the total count. The only exception is overnight stays where the owner has reserved Day Use for the day of check out, in which case their Day Use group size can't exceed the maximum occupancy for the unit they stayed in.
- Parking is limited. If parking is full, an owner may always take advantage of day use amenities beyond parking.

CANCELLATION POLICIES:

Owners who reserve a day use parking pass but does not pick it up before 10:00pm on the day of reservation will have parking privileges suspended for two weeks. **To avoid penalty:**

- **GL7 & GC8 Owners** – Must cancel by 7pm MT the day prior
- **GTL Owners** – Must cancel by 10am MT the day of arrival